



## COMPANY PRESENTATION



## ... ESTABLISHED EXPERTISE IN QUALITY TO PROVIDE SUSTAINABLE SUCCESS

### **STEFANO LISCI**

**CEO / Senior Consultant**

Résumé and core skills



- ✘ Quality, Environment and Safety Manager
- ✘ Implementation of ISO/TS 16949
- ✘ Plant Manager Plastal ramp-up Mercedes-Benz Actros interior components
- ✘ Faurecia Plant Manager, brown field ramp-up Mercedes-Benz S-class power train components
- ✘ Interim Manager with core skills Serial Task Force, De-escalation and VDA 6.3 Audits
- ✘ „Supplier point of view“
- ✘ More than 20 years of automotive experience

### **TOBIAS HOFFMANN**

**CEO / Senior Consultant**

Résumé and core skills



- ✘ Supplier Manager Mercedes-Benz Trucks for serial and preventive quality and logistic interior
- ✘ Task Force Supplier Quality Engineer for SOP Mercedes-Benz S-class and S-class coupé
- ✘ Interim Manager with core skills Quality Planning, APQP, PPAP and VDA 6.3 Audits
- ✘ „OEM point of view“
- ✘ More than 15 years automotive experience

## ... A POWERFUL TEAM OF INTERIM MANAGER WITH GREAT EXPERTISE IN A WIDE RANGE OF QUALITY

- ✘ We are focused on our own internal employees and not like a provider for external freelancer
- ✘ We are not consultants and we live to our expectations of a professional and technical approach
- ✘ We are an experienced team of quality specialists
- ✘ The core of a functioning process is defined by the doing from the employees and we as a company provide the basis to our employees and also to our customers to reach their maximum abilities

## WE PERFORM AUDITS UND SUPPORT YOU WITH:

- ✘ VDA 6.3 Audit
- ✘ Potential Analysis
- ✘ Complaint Audit
- ✘ Logistic Audit
- ✘ Capacity Audit / R&R
- ✘ Implementation of
  - ✘ ISO 9001:2015
  - ✘ IATF 16949:2016

## WE TRAIN YOU IN:

- ✘ Customer portals such as SQMS, eSEP, BEON, B2B, etc.
- ✘ Customer requirements
- ✘ Problem solving such as 5 Why, Ishikawa and 8D
- ✘ VDA 6.3 Audit



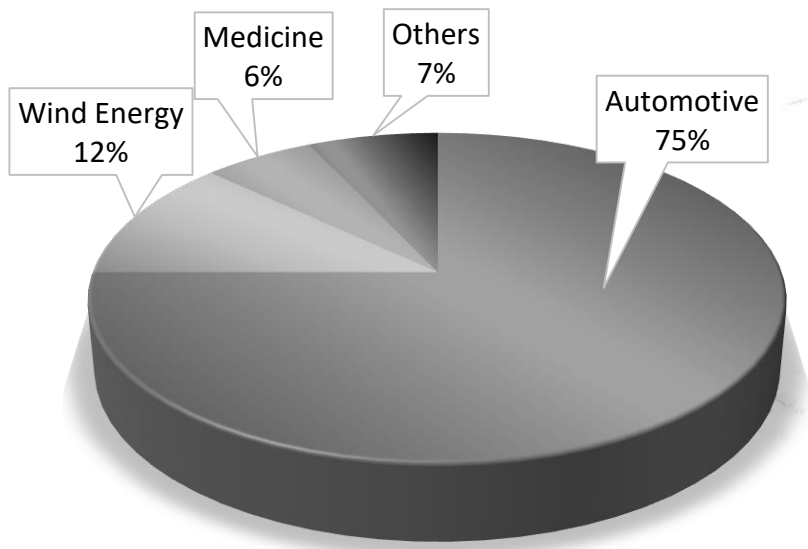
## WE SUPPORT YOUR TEAM AS:

- ✘ Quality Planner
- ✘ Serial Quality Engineer
- ✘ Resident Engineer
- ✘ Supplier Manager / Developer
- ✘ Quality Manager
- ✘ Transfer Manager
- ✘ Project and Launch Manager

## WE PROVIDE KNOWLEGDE IN:

- ✘ OEM`s like: VW, Audi, BMW, Ford, GM, FCA, Mercedes-Benz, Lamborghini
- ✘ Big global players 1<sup>st</sup> and 2<sup>nd</sup> tier automotive suppliers
- ✘ Customer complaint and PPAP portals
- ✘ Specific customer ramp up requests

## BUSINESS UNITS



## OPERATION AREAS



## DE-ESCALATION Q-H:ELP AUTOMOTIVE INTERIOR

- ✗ Injection molded plastic parts
- ✗ Tracking and processing of audit deviations (grading "C" rating of 78 %)
- ✗ Implementation of process optimization
- ✗ 5S workshops and standardization
- ✗ Optimization of warehouse and production layouts
- ✗ Continuous reporting to the OEM incl. support for customer visits
- ✗ Significant increase in auditor results to a good "B" with 88.4 %
- ✗ Successful Q-H:ELP de-escalation from Level 2 directly to zero

## RAMP-UP SUPPORT 1ST TIER MEXICO INTERIOR

- ✗ Process flow optimization
- ✗ Process capabilities
- ✗ Operator training
- ✗ VDA 6.3 audit preparation
- ✗ PPAP support
- ✗ Sewing process optimization
- ✗ Glue process optimization
- ✗ Product audits
- ✗ Ensure VDA 6.3 and OEM requirements

# REFERENCE PROJECTS

## **SUPPORT 1ST TIER MEXICO INTERIOR OEM**

- ✗ APQP
- ✗ PPAP support
- ✗ VDA 6.3 audit support
- ✗ Documentation support
- ✗ PPAP portal on-site training
- ✗ Training OEM requirements
- ✗ Workshop and trainings with n-tier suppliers

## **ADVANCED QUALITY PLANNING INTERIOR GERMANY - USA**

- ✗ APQP according to Daimler requirements
- ✗ Tracking and implementation of VDA / RGA requirements
- ✗ Sampling coordination meetings
- ✗ Planning, preparation and execution of the DBL / FUVU tests as well as color evaluation
- ✗ Following WEB 2020 requirements and documentation
- ✗ Preparation and monitoring of management meetings
- ✗ SQMS portal PPAP submission
- ✗ Ramp-up support on-site USA
- ✗ Preparation of the VDA 6.3 customer audits

## RAMP-UP SUPPORT EXTERIOR GERMANY - HUNGARY

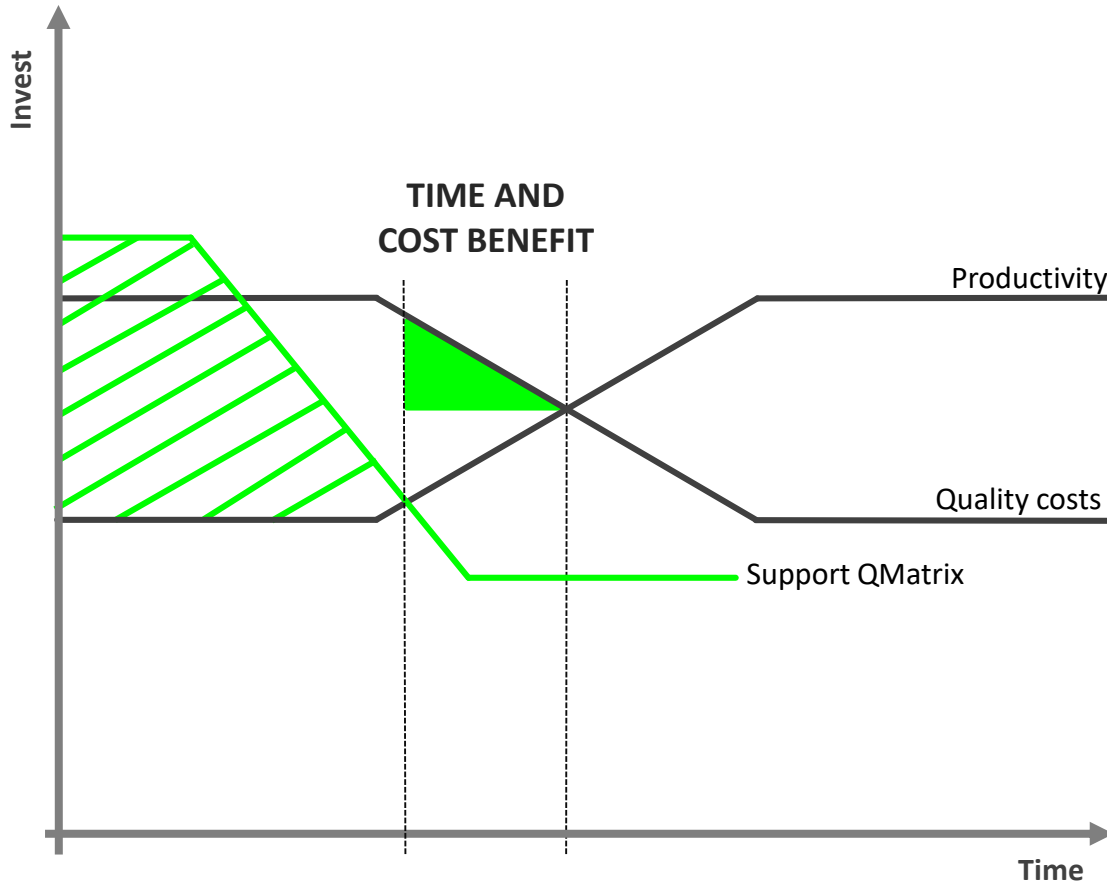
- ✗ PPAP support
- ✗ Documentation support
- ✗ PPAP according to customer specifications BEON and VDA volume 2
- ✗ Support quality ramp-up for SOP
- ✗ Ensuring customer requirements
- ✗ Gage and process capabilities

## RAMP-UP SUPPORT AUTOMOTIVE EXTERIOR CARBON ITALY

- ✗ Carbon fiber bumper, rear spoiler, front lip and bonnet for Italian sports car
- ✗ PPAP coordination meetings
- ✗ PPAP according to OEM specifications and VDA volume 2
- ✗ Securing the complex supply chain of the individual process steps
- ✗ Tracking and implementation error handling process
- ✗ Increase in production quality and quantity
- ✗ Coordination and tracking of the pre-series and ramp-up curve to SOP
- ✗ Conducting management meetings with OEM
- ✗ Reporting to OEM
- ✗ Audit and de-escalation OEM
  
- ✗ Further reference projects: [qmatrixgmbh.com/en/references](https://qmatrixgmbh.com/en/references)



# SAVINGS DUE TO OUR SUPPORT



## YOUR BENEFIT

- |          |   |
|----------|---|
| internal | ✗ Preventive protection of successful sampling process          |
|          | ✗ Optimization of expenses for new products                     |
|          | ✗ Minimization of rework and reject rates                       |
|          | ✗ Higher production quantity and -quality                       |
| customer | ✗ Ensuring customers and OEM specifications in the supply chain |
|          | ✗ Avoidance management attention                                |
|          | ✗ Reduction of complaints (ppm)                                 |
| supplier | ✗ Successful APQP and PPAP process                              |
|          | ✗ Reduction support subcontractors                              |
|          | ✗ Reduction of incoming goods inspections                       |



Santiago  
de Querétaro 

**QMatrix**

*expande a*

**México**

QMatrix Mexico started January 2019 for local support

# CONTACT US

WE ALWAYS SUPPORT YOU WITH OUR EMPLOYEES IN A DISCREETLY AND INDIVIDUAL WAY.



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